



## FINANCIAL REPORT 2014:

All numbers are in Lao Kip. Below you find a summary with conversion to different currencies date 01.04.2015

<b>DEBIT: OVERHEAD EXPENSES</b>			
category	business	project	total
Electricity	1.800.450	200.050	2.000.500
Tap water	2.432.700	270.300	2.703.000
Gas	4.100.000	0	4.100.000
Maintenance: premises	4.306.500	478.500	4.785.000
Premises repairs	597.600	66.400	664.000
Other premises costs	712.800	79.200	792.000
Rent: rooms for fairstay, office, kitchen, garden	79.994.750	4.210.250	84.205.000
Taxes	4.223.500	0	4.223.500
Fuel	890.750	890.750	1.781.500
Transport Maintenance & repairs	392.000	98.000	490.000
Transport rent	1.144.000	893.000	2.037.000
Other transport costs:	14.729.344	0	14.729.344
Administration	2.637.500	55.000	2.692.500
Phone	597.500	597.500	1.195.000
Internet	1.281.000	1.281.000	2.562.000
Postal services	137.000	0	137.000
Maintenance office (computer, ink, ...)	1.762.500	1.762.500	3.525.000
Maintenance website	141.500	141.500	283.000
Staff	50.438.163	21.252.213	71.690.376
Drinking water	1.460.800	365.200	1.826.000
Tea/coffee	1.480.000	370.000	1.850.000
<b>Totals:</b>	<b>175.260.357</b>	<b>33.011.363</b>	
<b>Total:</b>			<b>208.271.720</b>

### **INVESTMENT + ACQUISITIONS**

Mostly investments in our garden and small repairs in our fairstay	17.284.443
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### **VARIABLE DEBIT BUSINESS**

category	cost
Food fairstay	41.621.300
other cost fairstay	1.201.000
jam jars	1.788.090
Fruit for production	671.000
sugar for production	77.000
other production	90.000
other drinks	7.000
<b>Total:</b>	<b>45.455.390</b>

## DEBIT PROJECT COSTS

category	cost
English classes (direct costs) for overhead expenses see above	1.110.000
Project contribution business	370.000
Secondary school - 2nd phase	103.533.081
Blackboards & whiteboards Keo Kuang	1.188.000
<b>Total:</b>	<b>106.201.081</b>

## CREDIT

category	credit
Fairstay	259.805.124
Other *	3.644.201
product sales	946.000
donation	116.388.081
<b>Total:</b>	<b>380.783.406</b>

\* interests + start capital

## SUMMARY

category	DEBIT	CREDIT
OVERHEAD EXPENSES (project + business)	208.271.720	
ACQUISITION + OTHER	17.284.443	
VARIABLE EXPENSES BUSINESS	45.455.390	
PROJECT COSTS	106.201.081	
INCOME		380.783.406
<b>Total:</b>	<b>377.212.634</b>	<b>380.783.406</b>
<b>BALANCE</b>	<b>3.570.772</b>	
<b>Conversion</b>	US	452
	EURO	397

### Remark:

All donations went directly to our social projects. All overhead expenses part of our social projects are carried by FruitFriends.

signed 01.04.2015



Ket Vannatham  
Director

