



## FINANCIAL REPORT 2016:

All numbers are in Lao Kip. Below you find a summary with conversion to different currencies date 22.01.2017

<b>DEBIT: OVERHEAD EXPENSES</b>			
category	business	project	total
Electricity	2.162.700	240.300	2.403.000
Tap water	2.094.300	232.700	2.327.000
Gas	4.375.000		4.375.000
Maintenance: premises	1.606.500	178.500	1.785.000
Premises repairs	280.800	31.200	312.000
Other premises costs			0
Rent: guestrooms, office, kitchen, garden	98.226.000	10.914.000	109.140.000
Taxes	3.137.000		3.137.000
Fuel	1.118.400	279.600	1.398.000
Transport Maintenance & repairs	176.800	44.200	221.000
Transport rent	5.270.000		5.270.000
Other transport costs:	841.000		841.000
Administration	1.429.500		1.429.500
Phone	530.500	530.500	1.061.000
Internet	1.005.000	1.005.000	2.010.000
Postal services	0	0	0
Maintenance office (computer, ink, ...)	see administration		0
Maintenance website	65.000	65.000	130.000
Staff	47.687.392	20.437.454	68.124.846
Insurance	1.690.400	422.600	2.113.000
Drinking water	1.135.200	283.800	1.419.000
Tea/coffee	839.200	209.800	1.049.000
<b>Totals:</b>	<b>173.670.692</b>	<b>34.874.654</b>	
<b>Total:</b>			<b>208.545.346</b>

### DEBIT: INVESTMENT + ACQUISITIONS

Mostly investments in our garden and fairstay	13.231.000
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### DEBIT: VARIABLE BUSINESS

category	cost
Food fairstay	23.540.154
other cost fairstay	40.000
Fruit for production	540.000
sugar for production	88.000
other drinks	237.000
<b>Total:</b>	<b>24.445.154</b>

### DEBIT: DIRECT PROJECT COSTS

category	cost
Projects: - school Huay Ngam Yen - direct school cost interns	139.726.000
English classes	
<b>Total:</b>	<b>139.726.000</b>

CREDIT	
category	credit
Fairstay	235.593.179
Other *	3.889.950
product sales	
donation	161.600.000
<b>Total:</b>	<b>401.083.129</b>
* interests + start capital 2015	

SUMMARY		
category	DEBIT	CREDIT
OVERHEAD EXPENSES (project + business)	208.545.346	
ACQUISITION + OTHER	13.231.000	
VARIABLE BUSINESS	24.445.154	
PROJECTS	139.726.000	
INCOME		401.083.129
<b>Total:</b>	<b>385.947.500</b>	<b>401.083.129</b>
<b>BALANCE:</b>	<b>15.135.629</b>	
<b>Conversion</b>	US	1.846
	EURO	1.760

**Remarks:**

All overhead expenses part of our social projects are carried by FruitFriends.  
signed 22.01.2017



Ket Vannatham  
Director

*All questions and remarks about this report can be directed to [coordination@fruitfriendslaos.org](mailto:coordination@fruitfriendslaos.org)  
Questions regarding direct debit project costs LLL need to be directed to our partner LLL. FruitFriends only justifyies these costs to this partner. All project invoices are in their possession.*