



FINANCIAL REPORT 2018:

All numbers are in Lao Kip. Below you find a summary with conversion to different currencies date 19.02.2018

| DEBIT: OVERHEAD EXPENSES | |
|---|--------------------|
| category | total |
| Electricity | 2.428.000 |
| Tap water | 1.654.000 |
| Gas | 2.975.000 |
| Maintenance: premises | 2.242.000 |
| Premises repairs | 234.000 |
| Rent: Homestay, geustrooms, | 74.048.000 |
| Taxes | 3.269.000 |
| Fuel | 1.124.000 |
| Transport Maintenance & repairs | 645.000 |
| Bus | 130.000 |
| Other transport costs (parking, ...): | 518.000 |
| Administration | 5.485.000 |
| Phone | 1.346.000 |
| Internet | 1.440.000 |
| Staff | 55.798.000 |
| Insurance | |
| Drinking water | 1.386.000 |
| Tea/coffee | 537.000 |
| Totals: | |
| Total: | 155.259.000 |
| DEBIT: INVESTMENT + ACQUISITIONS | |
| Different procurements | 437.000 |
| DEBIT: VARIABLE HOMESTAY | |
| category | cost |
| Food homestay | 24.675.000 |
| other cost homestay | 5.700.000 |
| Fruit for production | 210.000 |
| sugar for production | 32.000 |
| other drinks | 840.000 |
| Total: | 31.457.000 |
| DEBIT: DIRECT PROJECT COSTS | |
| category | cost |
| Projects: | |
| - 3 classrooms Ta Hua | |
| - direct school cost interns | 373.625.000 |
| English classes | 1.293.000 |

| | |
|---------------|--------------------|
| Total: | 374.918.000 |
|---------------|--------------------|

| CREDIT | |
|---------------------------------------|--------------------|
| category | credit |
| Homestay | 137.594.000 |
| Other * | 15.074.669 |
| Transfer from head office + donations | 412.833.000 |
| Total: | 565.501.669 |
| * interests + positive balance 2018 | |

| SUMMARY | | |
|---------------------|--------------------|--------------------|
| category | DEBIT | CREDIT |
| OVERHEAD EXPENSES | 155.259.000 | |
| ACQUISITION + OTHER | 437.000 | |
| VARIABLE HOMESTAY | 31.457.000 | |
| PROJECTS | 374.918.000 | |
| CREDIT | | 565.501.669 |
| Total: | 562.071.000 | 565.501.669 |
| BALANCE: | 3.430.669 | |
| Conversion | US | 401 |
| | EURO | 356 |

signed 19.02.2018

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Director

All questions and remarks about this report can be directed to coordination@letlaoslearn.org